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US citizen, married, one daughter

Education:

- 12/00-7/02 **University of California, Berkeley**, Haas School of Business, Berkeley, California. Ph.D. in business administration.
"Technology Adoption from Foreign Direct Investment and Exporting: Evidence from Indonesian Manufacturing."
Dissertation Committee: Prof. Paul Gertler (Chair, Haas), Prof. David Mowery (Haas), and Prof. Pranab Bardhan (Dept. of Economics)
- 9/98-12/00 **University of California, Berkeley**, Haas School of Business, Berkeley, California. M.S. in business administration.
- 9/89-6/93 **Yale University**, New Haven, Connecticut. B.A. in applied mathematics with concentration in operations research.

Professional Experience:

- 8/02-present **Assistant Professor, Cornell University**, Dept. of Applied Economics and Management, Ithaca, New York.
- 2/98-6/98 **Project Manager, Raleigh International**, Belize, Central America. Raleigh International is a London-based community and youth development organization. (volunteer position).
- 1/96-2/98 **Marketing Engineer, Berkeley Design Technology, Inc. (BDTI)**, Berkeley, California.
- 8/93-1/96 **Applications Engineer, Motorola Japan, Ltd.**, Semiconductor Division, Tokyo Design and Development Center, Tokyo, Japan.

Publications:

Peer-Reviewed Journal Articles

"Financial Constraints on Investment in an Emerging Market Crisis" with Paul J. Gertler and David I. Levine, *Journal of Monetary Economics*, April 2008, 55(3), 568–591.

"Do All Firms Benefit Equally from Downstream FDI? The Moderating Effect of Local Suppliers' Capabilities on Productivity Gains," with Daniel H. Simon, forthcoming, *Journal of International Business Studies*.

"A Firm-Level Examination of the Exports Puzzle: Why East Asian Exports Didn't Increase After the 1997–1998 Financial Crisis?" with Sonali Roy, *The World Economy*, January 2007, 30(1), 39–59.

"Welfare Gains from Foreign Direct Investment through Technology Transfer to Local Suppliers" with Paul J. Gertler, *Journal of International Economics*, March 2008, 74(2), 402–421.

"Imports, Productivity Growth, and Supply Chain Learning" with Francisco Veloso, *World Development*, July 2007, 35(7), 1134–1151.

"Learning from Exporting Revisited in a Less Developed Setting" with Paul J. Gertler, *Journal of Development Economics*, December 2004, 75(2), 397–416.

"Driving Fatalities After 9/11: A Hidden Cost of Terrorism" with Vrinda Kadiyali and Daniel H. Simon, forthcoming, *Applied Economics*.

"The Impact of Post 9/11 Airport Security Measures on the Demand for Air Travel" with Vrinda Kadiyali and Daniel H. Simon, *Journal of Law and Economics*, November 2007, 50(4), 731–755.

"Hitting the Jackpot or Hitting the Skids: Entertainment, Poverty, and the Demand for State Lotteries" with David R. Just and Daniel H. Simon, *American Journal of Economics and Sociology*, July 2007, 66(3), 545–570.

Peer-reviewed Journal Article Under Fourth Round of Review:

"How Firm Capabilities Affect Who Benefits from Foreign Technology," with Paul J. Gertler. *Journal of Development Economics*.

Book Chapters

"Foreign Direct Investment and Externalities: The Case for Public Intervention," with Paul J. Gertler. In *Does FDI Promote Development?*, Theodore H. Moran (editor). Institute for International Economics, Washington, D.C., 2005, 73–106.

Book Reviews

"Review of Multinational Corporations in Indonesia and Thailand, Eric D. Ramstetter and Fredrik Sjöholm (eds)," *Bulletin of Indonesian Economic Studies*, August 2007, 43(2), 269–270.

Publications (non-academic):

"General-Purpose Microprocessors for DSP Applications: Consider the Trade-offs," *Electronic Design News (EDN)*, October 23, 1997.

"Microprocessors Outperform DSP 2:1," *Microprocessor Report*, December 30, 1996.

"Choosing a DSP Processor," with Jeff Bier and Philip Lapsley, *Embedded Systems Programming*, October 1996.

"Evaluating DSP Processor Performance," with Phil Lapsley, Institute of Electrical and Electronics Engineers (IEEE) *Spectrum*, July 1996.

Invited Presentations and Panel Participation:

Brookings Institute, May 2007.

International Monetary Fund, April 2007.

Emerging Market Financial Crisis Workshop, University of California, Santa Cruz, June 2005.

Empirical Investigations in International Trade Conference, University of Ljubljana, Ljubljana, Slovenia. June 2004.

Institute for International Economics, Foreign Direct Investment Workshop, Washington D.C., May 2004.

Latin American Financial Network Conference, sponsored by the Inter-American Development Bank, Di Tella University, Buenos Aires, Argentina, November 2003.

Economics of Industrial Development Conference, sponsored by the World Bank and London School of Economics, London, October 2003.

Academy of Management, 2003 Annual Meetings, Seattle, Washington, August 2003.

Pennsylvania State University, Department of Economics Seminar Series, State College, Pennsylvania, May 2003.

Case Western Reserve University, Stanford University, New York University, Washington University in St. Louis, The Wharton School of The University of Pennsylvania, University of Maryland, Boston University, Cornell University, The University of Western Ontario, The University of Toronto; late 2001, early 2002.

Empirical Investigations in International Trade, 9th Annual Conference, Georgia Tech University, Atlanta, Georgia, November 2002.

Empirical Investigations in International Trade, 8th Annual Conference, Purdue University, West Lafayette, Indiana, November 2001.

CCC Doctoral Student Colloquium, Duke University, Durham, North Carolina, May 2001.

Pacific Rim in the 21st Century Conference, University of Auckland, Auckland, New Zealand, August 1999.

Invited Presentations (non-academic):

Communications Design Engineering Conference, Washington D.C., March 1997. Course instructor.

Institute of Electrical and Electronics Engineers (IEEE), Santa Clara Communications Chapter, Santa Clara, California, November 1996.

Institute of Electrical and Electronics Engineers (IEEE), East Bay Communications Chapter, San Ramon, California, October 1996.

Armed Forces Communications Engineering Association (AFCEA), Santa Clara Chapter, Santa Clara, California, August 1996.

Teaching:

Management Strategy, Applied Economics and Management, Cornell University.

Business Strategy Research, Applied Economics and Management, Cornell University.

Graduate Student Instructor, Business Administration 296-9, "Implementing E-Business," Haas School of Business, University of California, Berkeley, California, spring semester 2001.

Consulting:

3/01-12/01 **World Bank**, Development Economics Research Group, Washington, D.C.

Honors:

Kendall S. Carpenter Award, Cornell University's highest award for distinguished undergraduate advising, 2008.

Recognized as an outstanding scholar for having influenced a Cornell University Merrill Presidential Scholar, 2008.

Best Paper Award, Business Policy and Strategy Division, Academy of Management, August 2003.

Henry K. Hayase Award for contributions to the social and intellectual development of Ph.D. students, Haas School of Business, University of California, Berkeley, 2002.

Management of Technology Ph.D. Fellowship, Haas School of Business, University of California, Berkeley, 2001-2002.

Honorable Mention, "The Failure of Cooperative Standard Setting in Digital Home Video," Annual Conference of the Administrative Sciences Association of Canada, Technology and Innovation Management Division, June 1999.

Saltzman Award for undergraduate community service, Trumbull College, Yale University, May 1993.

Languages:

Japanese.

Service:

Occasional reviewer for: American Economic Review, Journal of International Business Studies, Journal of Development Economics, American Journal of Agricultural Economics, Canadian Economics Journal, Journal of International Economics, Journal of World Business, The World Economy, The National Science Foundation, International Economic Review, International Journal of Industrial Relations.

Cornell University, Faculty Advisor, Cornell Club Tennis Team.

AEM representative to the CALS Curriculum Committee

University of California, Berkeley, Haas School of Business, Ph.D. Student Association, President (1999-2000 term).

Activities:

Tennis, swimming.